



City of Palm Coast

City Hall
160 Lake Avenue
Palm Coast, FL 32164
www.palmcoastgov.com

Meeting Minutes City Council Workshop

Mayor Jon Netts
Vice Mayor Heidi Shipley
Council Member Jason DeLorenzo
Council Member Bill McGuire
Council Member Steven Nobile

Tuesday, August 9, 2016

9:00 AM

City Hall Community Wing

>Public Participation shall be in accordance with Section 286.0114 Florida Statutes.

>Other matters of concern may be discussed as determined by City Council.

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>City Council Meetings are televised on Brighthouse Networks Channel 495 and on AT&T U-verse Channel 99.

>All pagers and cell phones are to remain OFF while City Council is in session.

A. Call to Order

Mayor Netts called the meeting to order at 9:00 a.m.

B. Pledge of Allegiance to the Flag

C. Roll Call

Records Coordinator Barbara Redline called the roll.

Present: 4 - Mayor Netts, Vice Mayor Shipley, Council Member DeLorenzo, and Council Member Nobile

Excused: 1 - Council Member McGuire

D. PRESENTATIONS

1 [16-309](#) RESOLUTION 2016-XX APPROVING A CONTRACT WITH LANDIRR, INC., FOR THE PALM HARBOR GOLF COURSE BUNKER REHABILITATION PROJECT

Mr. Landon gave a brief overview of this item. Mr. Bill Butler, Landscape Architect, gave a PowerPoint presentation (attached to these minutes).

CM Nobile - So, if they are at the water table level we are draining water away from inside the bunker or are we moving the bunker? Mr. Butler - We are going to fill them

in a little bit, raise them up a little bit so they don't hold the water.

CM Nobile - What was the difference between the g-angle bunker sand for the two companies? Mr. Butler - It was substantial. He contacted both bidders and they both felt confident with their numbers. However, the tonnage of the high bidder was way off; not right. Landirr just finished a course down south of Port Orange where they did the exact same type of bunker rehab.

CM DeLorenzo - How long of a return are we looking at as far as additional players returning or players returning or reduced maintenance costs? Mr. Butler - He doesn't know; he is not sure if Kemper has a feel for it; Brad Adams did say there were some substantial players that will come back if we get the bunkers fixed. It is going to be a positive change with the play of course once this is done.

VM Shipley mentioned she went out there and ate at Canfield's and she asked some golfers if there was anything that they would change about it and the only thing they said were the bunkers; especially at the 9th and that they could probably be closed.

CM Nobile - We are in the near future looking at an alternative method here of running the course; this is going to have to be done regardless of what we do whether we lease it or pick it up ourselves or continue on as we are. Mr. Landon - Exactly, it doesn't matter who is going to run the course; it is our property, we are the landlord.

CM Nobile - What would the dates be; it looks like we are splitting this over 2016-2017 so when will we be doing work in 2017? Mr. Butler - 9 holes this fiscal year and another 9 holes in the next fiscal year; same timeframe. Mr. Landon - It is one continuous project. Mr. Butler - More cost efficient.

Mayor Netts stated this must be done by November 1st; he doesn't want to hear any excuses because if this goes over into the peak playing season it is just going to exacerbate the problem. Mr. Butler - We have liquidated damages for \$1,000 a day beyond that date and we have some buffer time built into the schedule.

The Resolution was Continued.

Enactment No: R2016-78

E. WRITTEN ITEMS

2 [16-298](#) RESOLUTION 2016-XX APPROVING AN INTERLOCAL AGREEMENT BETWEEN FLAGLER COUNTY SCHOOLS AND THE CITY OF PALM COAST FOR A FIRE ACADEMY PROGRAM

Mr. Landon gave a brief overview of this item.

CM Nobile - What is our responsibility within this agreement? Mr. Landon - The instructors, our firefighters, will be key instructors (also Flagler Beach). The County is going to have the main responsibility of equipment and instructors also. FPC (Flagler/Palm Coast High School) will provide the classroom space.

VM Shipley - Is this considered an elective or is this an after school program, etc.? Deputy Fire Chief Gerry Forte - Part of the discussions between us and the County and the School Board is matching up apples and oranges; the School Board doesn't want to give a program that can't give any kind of elective credit to so when they take these courses it is going to be 1 credit hour for the course of what they are taking. So that while the students are sitting in the class they can potentially earn credit towards

their high school diploma. That is great for the School Board but in order to graduate with the fire program and CPR and EMT program, that information needs to transfer into what the curriculum is for the State. So if you look at what the State curriculum is, they have to have 480 hours of Fire I and II to sit for the State test and then go through the fire challenges. This program over a 4-year period will address CPR, First Responders, EMT program up in 9th and 10th grade and the 11th and 12th grade will address Fire I, II and III, which will reflect everything that they need to do to graduate high school, and the moment they finish the high school program, they can sit for the State and become firefighters and EMTs.

VM Shipley - They will still won't be able to be firefighters in Palm Coast though because they have to be Paramedics? Dep. Chief Forte - No, they have to be 18. We have brought in people that are EMTs and what we are finding is Paramedics are a wonderful resource; we need to have Paramedics in the program to make sure the advanced life support, but we have hired on EMTs. One of the things we are lagging is after we hire a Paramedic and train them, 5 years later they go back to wherever they live and take the information we have taught them and go back. Part of the curriculum is, to get them to the point where we can hire them and if we dedicated 4 years of our teaching to these students and we can retain them in our organization, they live here, they have family here. Hopefully, they will want to buy a home here, and be taxpaying members of the community. The small investment that we are making with time to keep them local, we can make a smaller investment in sending them to Paramedics school, etc.

The Resolution was Continued.

Enactment No: R2016-74

3 [16-276](#)

RESOLUTION 2016-XX APPROVING THE COLLECTIVE BARGAINING AGREEMENT NEGOTIATED BETWEEN THE CITY AND NORTHEAST FLORIDA PUBLIC EMPLOYEES, LOCAL 630, LABORERS INTERNATIONAL UNION OF NORTH AMERICA, AFL-CIO

Mr. Landon gave a brief overview of both items 3 and 4. Ms. Wendy Cullen, Human Resources Director, discussed these agenda items in more detail.

CM DeLorenzo - That was accepted (10 year tenure)? Ms. Cullen - Yes, for new employees.

CM DeLorenzo - Current employees still at 5 years? Ms. Cullen - Yes.

CM DeLorenzo - The wage articles between the two contracts they are different fire has 2-3 years before it reopens; the blue collar is reopened in 2 months; what happened there? Ms. Cullen - It's there initial contract and from their point of view that is one of the things that they like to reopen year after year. In negotiations she has informed them that we would be remaining with "me too" especially with all the other programs that we have instituted. It seems, at least in our initial negotiations that they are okay with that. We wanted to get an initial contract and they wanted to reserve the right, so we will be going back to the table in 2 months; they know that if we don't come to an agreement that wages for them will be held static as with the Fire Dept., because we don't have a wage article for fiscal year 2017. Mr. Landon - Firefighters have not received any pay raises this year, so they have kind of learned that if you don't include it in multiple years then you have to wait until your contract is up.

CM Nobile - Is that retroactive? Mr. Landon - Yes, as long as it's put in the same fiscal year. After October 1, then we are in the next fiscal year and then it becomes problematic from a budget standpoint. That is one of the reasons why the firefighters

are interested, etc.

CM Nobile - Are all the Public Works and Utility people in the union? Ms. Cullen - Not all.

CM Nobile - How do we handle that; who gets what? Mr. Landon - The ultimate decision in Florida is up to City Council so if there is an impasse it goes to City Council and then Council makes the final decision. Our position at the table has always been when the City Council approves the budget it includes the pay raise since Council establishes what the pay raises are; we are not offering anything different from what Council has already approved. If they want to go to impasse and ask Council to do something above what Council has already approved they can do that and then basically that would give direction to do that for all other employees.

CM DeLorenzo - When was the policy manual updated? Ms. Cullen - The full policy manual was done in 2006 then each individual policy as either Statute changed, etc., each individual policy will be updated as we go.

CM DeLorenzo - Is it something you think is necessary? Ms. Cullen - Much of the handbook is very good; 15% maybe could be changed but there is nothing against the law, Statute or against the direction of the City; it would just be more clarification. Mr. Landon - It has been updated numerous times, a section at a time; it is not static.

The Resolution was Continued.

Enactment No: R2016-75

4 [16-313](#)

RESOLUTION 2016-XX APPROVING THE SUCCESSOR COLLECTIVE BARGAINING AGREEMENT NEGOTIATED WITH THE INTERNATIONAL ASSOCIATION OF FIRE FIGHTERS LOCAL 4807

This item was discussed under item 3.

The Resolution was Continued.

Enactment No: R2016-76

F. BUDGET PRESENTATION

5 [16-257](#)

PRESENTATION OF THE FISCAL YEAR 2017 PRELIMINARY PROPRIETARY, SPECIAL REVENUE AND CAPITAL FUND BUDGETS

Mayor Netts suggested to start the budget presentation and interrupt it for the presentation on footgolf (under agenda item 6) when the representative arrives.

Mr. Landon gave a brief overview of this item. Ms. Lina Williams, Budget Analyst, gave a PowerPoint presentation (attached to these minutes). Mr. Christopher Quinn, Finance Director, was available for questions.

>CDBG Grant Fund slide:

CM DeLorenzo - What is the allowable administration percentage for this? Mr. Beau Falgout, Administration & Economic Development Director - 20% of the grant funds, \$80,000 a year. We are under that; different regulatory requirements. Mr. Quinn - Any kinds of grants, although it is allowable, we don't allocate our administrative expenses to the grant to take away from the amount that actually goes into the ground, into the community. So, these are only direct costs where we have to hire somebody to help us with administration that we typically charge to a grant.

CM Nobile - The dollars going to Seminole Woods path, are we done with that in 2017? He is not excited about that kind of money going to the bike path. Mr. Quinn - That is supposed to be the final part of the loop, Citation, Sesame.

>Disaster Reserve Fund slide:

CM Nobile - Do keep this up with costs, to make sure we have enough? Mr. Quinn - The fund balance minimum is a percentage of the taxable value in the City; right now we are almost double the minimum required amount. We do monitor that.

VM Shipley spoke about FEMA has a new policy, new paperwork we had to fill out; do we already have that? Mr. Quinn - Yes, it is constantly changing; it is a constant evolution of requirements from FEMA for a disaster and we work with the County on getting a better understanding of that as well as our third party contracts that we have to continue to stay on top of what our requirements are.

Mayor Netts - As the City grows, so does our infrastructure grow; he is an advocate of seeing this fund increased, because of our exposure, our risk is greater because of infrastructure we have added to the City. He encourages future Council to slightly expand it. Mr. Landon - This is in addition to our fund balances, our reserves; general fund or operating fund. It isn't just the \$2.2 mil. here, etc.

9:46-9:53 am - short break (suspend budget presentation for footgolf presentation - under item 6)

10:33 am resumed budget presentation.

>BAC Fund slide:

CM DeLorenzo - Our micro loan program; do we have anyone participating in it? Mr. Quinn - No we don't; the last one we had the collateral was released on it. Part of the issue was the main partner bank, is no longer in this area and we had a hard time engaging another bank to participate with us on that. Some have just let us know micro loans are not worth their time

CM DeLorenzo - Charges for services for this year is way off - what happened, and why are we estimating the same amount for next year? Mr. Falgout - Part of it is how training is being run through the UCF site more than ours. So, it's not that training is not going on; it is either for no charge (by UCF) or runs through different charges in expenses. A lot of the training is being run through UCF. Ms. Williams - In the past, the cost of the business expo was also coming out of this but now that has changed.

>OKR Special Assessment Fund slide:

CM DeLorenzo - Debt service for Utility, is there any principal to Utility? Mr. Quinn - Yes, 2017, just under \$90,000 will be the first year's principal. Mr. Landon - The special assessment pays off the debt to the Utility so we are guaranteed that amount; the impact fees really go towards the future project.

CM DeLorenzo - They were paying interest only to the Utility but that period is ended and now starting with next year it will be principal, principal and interest going toward the Utility to pay off the debt? Mr. Quinn - Yes. Mr. Landon - 5% interest so that is much better than we (the Utility) could do on the market. Mr. Quinn - And with it being collected on the tax bills, we have not had any collections issues.

CM DeLorenzo - And all those who have benefited are paying? Mr. Quinn - They have agreed to pay; they voluntarily came to us and said charge us for this.

>Health Insurance Fund slide:

CM DeLorenzo - If we went up all the way up to our Stop Loss this is the maximum we would pay? Mr. Quinn - Yes, this is the absolute worst case scenario.

CM Nobile - What happens to the million dollars (it's a good year nobody got sick)?

Mr. Quinn - Each year we have an actuarial evaluation that we started last year that looks at all the rates, complicated thing; including what our actual claims costs were and that is done in the October-November timeframe because our health insurance is based on calendar year and the following year's rates will actually be adjusted up or down based on our actual experience. If it is adjusted down, then the departments and everybody pays less and that is how it gets recovered through the rates. Our reserve policy is that we have about 3 months' worth of claims in reserve in the bank at all times and that amount is just over \$600,000.

CM Nobile - They look at our usage for rates every year? Mr. Quinn - Yes, the State Insurance Commission, there is a filing we have to do each year to show that we are complying with the State requirements for a self-insured health fund. Mr. Landon - So, if we budgeted the full amount and charged our premiums accordingly and we don't hit that then we accumulate more than what we need in the fund. Mr. Quinn - We are in excess of that. Mr. Landon - So, what we would do is keep that minimum floor, we will have enough in reserves above that, that if we hit the max we are covered but we will only charge the amount to cover the anticipated costs as per the actuarials plus making sure we have enough in the reserves so we don't go below the floor.

CM DeLorenzo - Would like to see the savings of being self-insured and maybe we could get a presentation. Mr. Landon - Yes, it has really saved us millions. Mr. Quinn - We can do that in October or November.

>Facilities Maintenance Fund slide:

VM Shipley - That amount will carry over? Mr. Quinn - Yes.

>Information Technology Fund slide:

CM DeLorenzo - What is the capital? Mr. Quinn - The majority is related to the expansion of FiberNET.

>Building Permits Fund slide:

CM DeLorenzo - Facilities maintenance fee what does that all include? Mr. Quinn - It's based on the costs to maintain the City Hall building and the portion of it that is the percentage (based on floor area square footage) that is basically the Building Dept. (separated out because this is an enterprise fund).

CM DeLorenzo - Is it all maintenance and probably some utilities as well, is there any rent? Ms. Williams - No.

>Stormwater Fund slide:

CM DeLorenzo - The stormwater loan, how much is remaining; debt service? Mr. Quinn - Around \$10 mil. still remaining in total stormwater debt; a good chunk that will be paid off in 10 years or less. The rest is two small SRF (State Revolving Fund) loans which will continue on for at least 15 years at the most. \$900,000+ of that debt is for that one loan; we have 8-9 years to go.

CM DeLorenzo - What is the rate, reasonable rate? Mr. Quinn - Tax exempt rates in the 2-4% range.

CM DeLorenzo - What are we spending in modeling? Mr. Landon - We have basically

stopped modeling, because we have enough on the shelf and we are doing improvements.

CM DeLorenzo - Are we still confident we are doing swale rehabilitation the best way? Mr. Landon - We have tried several different ways trying to improve on it; each new home built requires a new challenge; we have certainly tweaked it and made changes going along.

VM Shipley - The canal dredging is there a reason we are not doing anything for the next 4 years; we are not going to do it at all? Mr. Landon - Not unless we have to.

VM Shipley - We are not going to put any money in that just in case? Mr. Landon - Lehigh Canal, where Town Center and Old Kings Road meet; there is a possibility that we would have that in the future. Sometime we are going to have to dredge the freshwater and saltwater canals and have disposal (spoil areas) and we have no long term plan for that. Mayor Netts explained FIND (Florida Inland Navigation District) has spoil areas - DMMA (Dredged Material Management Area).

>Utility Capital Improvement Fund slide:

CM DeLorenzo - The wells, there is a big drop off in the future does that include well maintenance or is that new? Mr. Quinn - New, wellfield expansion and continuing the alternative water supply APT work and starting phase 3 of the wellfield expansion for Water Treatment Plant 3.

CM DeLorenzo - Looking forward for reclaimed water mains; so where are we going; 2017 is Matanzas Woods? Mr. Quinn - Finishing Seminole Woods reclaimed water main, US1 Palm Coast Park reclaimed. Mr. Richard Adams, Utility Director - That is to actually take reuse and put it in Palm Coast Park along US1 and we have a SJRWMD (St. Johns River Water Management District) grant for partial funding of that project. That is tied into the wastewater plant as well as our consumptive use permit (CUP); if we can put reuse over the wellfield area then we can get some recharge credits on our CUP, etc. Wastewater Treatment Plant 1, ultimately we need to be able to expand the volume that we are putting out to the Intracoastal for wet weather discharge; bigger pipe going into the Intracoastal. If Old Kings Road phase 2 comes along, we have money in our budget to build that portion within that right of way.

VM Shipley - So, Holland Park (reuse) isn't in that 2017, 2016? Mr. Adams - Actually, we did that in 2015. Holland Park does have reuse to it now.

VM Shipley - It has everything we need for phase 2 of it? Mr. Adams - Yes, all the reuse that will be used at Holland Park we have spent the Utility portion to extend the main to Holland Park. Mr. Landon - Utility Fund pays for the main to get to the project and then the project itself pays for the rest.

CM Nobile - Back to Holland Park, did they use that for Island Walk? Mr. Adams - To go to Holland Park we actually came off of Old Kings Road, down Farragut, because the main is already on Old Kings Road; it goes all the way up to the Conservatory. Mr. Stephen Flanagan, Community Development Director - Several years back we acquired a private main that ran from Ribbon Lake all the way up to what is now CVS, and we serve the liquor store with that reclaimed line; we now serve Island Walk because we acquired that line (treated sewer), etc.

(Lunch break 11:35-11:49 a.m.)

>Capital Projects Fund slide)

CM DeLorenzo - What was our revenue (Small County Surtax which is a half a percent of taxable sales within Flagler County) before County changed the formula? Mr. Quinn - \$6,000; not the same percentage as what we were getting before.

>Streets Improvement Fund slide:

CM DeLorenzo - Why the change in State revenue; reduction? Mr. Quinn - The State's revenue sharing actually went down in FY 2017; he is not sure why; there was no explanation.

CM DeLorenzo - The State Revenue Sharing, is that a percentage of the dollars that come back? Mr. Quinn - Yes, some sale taxes, some State fuel taxes; a lot of different things go into the pot and the formula is fairly complex.

CM Nobile - Parkway beautification, is that new? Mr. Landon - Completion of Belle Terre south.

CM Nobile - After that, is that more maintenance? Mr. Quinn - Some more work on Whiteview, Seminole Woods, and a little piece near European Village. Mr. Carl Cote - Construction Management & Engineering Manager - Some of the entry signage gateways on US1; that could be where we are including the gateway at the new interchange at Matanzas potentially getting tied to a grant; he will have to double check that.

CM Nobile - 2017, we plan on finishing Belle Terre to SR100 and what else? Mr. Cote - Whiteview, from Whitemill up to US1.

CM DeLorenzo - Safety improvements on Belle Terre Pkwy.? Mr. Quinn - Transportation Impact Fee Fund.

>Fire Impact Fee Fund slide:

CM Nobile - What would those funds be used for? Mr. Landon - Usually, it is an additional fire station. Mr. Quinn - Capacity improvements.

>Development Special Projections Fund slide:

Mayor Netts - Is there any obligation on the part of the City to do that, or is there any time limitation (developer contributions)? Mr. Quinn - These are agreements between the City and the developer; he hasn't seen one that had a time limit on it.

CM DeLorenzo - Do the dollars stay tied to the original project then? Mr. Quinn - We really as a general rule, we have been trying to use it as close as possible to whatever the original contribution was.

>SR100 CRA Fund slide:

CM DeLorenzo - Future expenditures or for this building? Mr. Quinn - For this building, City Hall. Mr. Landon - The \$200,000 is for the generator for this building for next year.

CM DeLorenzo - The future plans for patio, etc., is that plugged in yet? Mr. Quinn - If we get more residential and commercial activity the accumulation of these revenues will come in quicker and we will be able to do more.

CM Nobile - The community wing, what are those dollars going for? Mr. Quinn - They are repaying the Capital Projects Fund.

The Presentation was Received and Filed.

G. PUBLIC PARTICIPATION

Public Participation shall be held in accordance with Section 286.0114 Florida Statutes. After the Mayor calls for public participation each member of the audience interested in speaking on topics on the workshop agenda or any topic or proposition not on the agenda, shall come to the podium and state their name. Each speaker will have up to three (3) minutes each to speak. The Mayor will advise when the three (3) minutes are up and the speaker will be asked to take a seat and wait until all public comments are finished to hear answers to all questions. Once all members of the audience have spoken, the Mayor will close public participation and no other questions/comments shall be heard. Council and staff will then respond to questions posed by members of the audience. Should you wish to provide Council with any material, all items shall be given to the City Clerk and made part of the record. If anyone is interested in discussing an issue further or ask additional questions, individual Council Members and staff will be available after the meeting to discuss the matter and answer questions.

Jack Carall - Footgolf and bunker rehab - we paid Kemper so much money to maintain, so why haven't they maintained the bunkers if they are supposed to maintain the golf course. What kind of a debt are we going to incur with the footgolf; what is it going to cost us? Footgolf played in the afternoon 2-5 pm is the hottest time of the day and you believe that golfers are going to like that; think about it deeper than what presenter was talking about. Think about the people that have to pay for others' pleasures.

-Response:

Mayor Netts - No cost to us if the individual is willing to pay upfront expenses. As far as the afternoon temperature, that is why he suggested Mr. Crane make a presentation before Council decides. If Kemper was supposed to maintain the golf course, why are we paying for it? Mr. Landon - It is like cleaning the walls instead of repainting them. This is the City's responsibility; landlord responsibility.

H. DISCUSSION BY CITY COUNCIL OF MATTERS NOT ON THE AGENDA

CM Nobile - Where are we with the candidates for Mr. McGuire's seat (seat 1)? Mr. Landon - Virginia Smith, City Clerk, sent letters to the people that graduated from Citizens' Academy (residing in District 1) as well as members of boards and committees and previous Council Members; ad has gone out; all notification has gone out so we are accepting applications.

CM Nobile - Flag in Ralph Carter Park, cell tower flag is down; a resident said the first time the City took care of it and then the last time the owner took care of it. Mr. Landon - We actually own the pole, so it is the City's responsibility. We have to get a crane or we wait for the carrier to get to the top of the tower. He will find out what is going on.

6 [16-318](#)**PRESENTATION ON FOOT GOLF**

This item was presented during the budget item 5 (between 9:53-10:33 am).

Footgolf presentation by Mr. Steve Crane, golfer and former professional soccer player in England. Central Florida Footgolf. (PowerPoint attached to these minutes).

Mayor Netts - You can play footgolf and golf simultaneously without killing each

other? Mr. Crane - Yes, absolutely; for footgolf rounds are between 1.45-2 hours; for golf it takes roughly 2 hours to finish 9 holes of golf.

Mayor Netts - 50% of the greens fees forever (to the company)? Mr. Crane - No, the first year; it is explained in the pamphlet (attached to these minutes); the second year is just \$5 and the third year the City is free and clear to do what they want.

CM Nobile - So, if we do this we have to charge \$15? Mr. Crane - No, but that is what was done in Tampa and Windermere. They estimate the City will profit at least \$40,000 if it partners with them.

Mayor Netts asked Mr. Crane to address two issues he has heard of: two different sports being played simultaneously and the issue of can they coexist. Mr. Crane - At every golf course there are complaints; golf and footgolf on the golf course can coexist. It coexists across the world. The way to appease it is, if anyone has any issues we need to get them out and invite all the golf members to play free, see it and that way they will see it will not make any impact on their golf game. It softens the blow. We make sure the preparation and education is paramount. With footgolf there is no real impact to the golfers, because the greens are separate and away from each other. We will work with the superintendent to make sure we map out the course to work it out to make it as nonobtrusive to the golfers as we possibly can. When the covers are on (the footgolf course), the golfers don't even know the footgolf course is there.

Mayor Netts - How much additional staff will there have to be on the golf course to support the two activities? Mr. Crane - None, the only extra maintenance we have is when you put the footgolf in the rough, you mow a 5-10 ft. area around the ring; the maintenance around the hole to keep it mowed and bookings (scheduling).

CM Nobile - They don't play simultaneously, they play just like golf rotation? Mr. Crane - Yes, absolutely.

VM Shipley - If we decided to do it and then decided we didn't like it, what would it be to stop; just fill in the holes? Mr. Crane - Yes, just fill them with dirt and put some grass seed down or sod and it's done.

CM DeLorenzo - How many courses did you say are playing footgolf in the US? Mr. Crane - 500.

CM DeLorenzo - How many in Florida? Mr. Crane - He thinks there are about 12-15.

CM DeLorenzo - If we signed a contract, can you guarantee us a tournament? Mr. Crane - Absolutely, he can guarantee more than one.

CM Nobile - What could we expect from the tournament? Mr. Crane - Footgolf tour, community footgolf tournament; we will help you set up family days, corporate events, we will give you guidance on leagues; we can find a footgolfer who is passionate about it who helps us run the leagues, we waive him some green fees; he takes over running the league.

CM DeLorenzo - Do you know of players in our area? Mr. Crane - Yes, in Jacksonville and DeLand.

Mayor Netts - If we do this, he likes the proposal the company carries all the risk, rewards are based on how successful they are. We potentially lose some golfers, on the other hand we may potentially pick up some footgolfers. The issue for the Mayor

is, will there be a net increase in assets? The City Council has pretty much taken the position that this is an amenity, asset of the City and one of the things that makes Palm Coast a great place to live and play. On the other hand, the less we have to subsidize in taxpayers' dollars the happier everybody is going to be. The Mayor asked for contact information from some courses where this is currently active and have our staff talk to these people and find out what the good sides and bad sides are.

Mayor Netts - Have you put footgolf in anywhere where you had to take it out? Mr. Crane - No. He mentioned Windermere was a private club and there were 6-8 golfers strongly opposed.

Mayor Netts - People tend to not like the unknown. To meet with the leaders of the golf community to explain it to them, that would be a very positive step.

Mayor Netts - Let's suppose City Council says yes let's go ahead, from the time we strike an agreement until the first footgolfer kicks off, what is the implementation time? Mr. Crane - At least a month; 2-3 weeks for the equipment, promote the market and make sure we get the right people at the course as well as the local community involved, press, etc.

CM Nobile - What tells you here that we are good for that (footgolf)? Mr. Crane - The location you have, close to Jacksonville and Daytona; 20-30 minutes either way; state college right there. Jacksonville has 2 courses but they are way out, the Melbourne course is boring. He thinks the Palm Harbor course is awesome and people will travel for that.

Mayor Netts - Would you be willing to meet with our golfers in advance of any commitment; for you to educate yourself of what our golf population thinks? Mr. Crane - Absolutely, he wants the sport to grow and he will do what he can to help make it happen.

The Presentation was Received and Filed.

I. DISCUSSION BY CITY ATTORNEY OF MATTERS NOT ON THE AGENDA

No comments.

J. DISCUSSION BY CITY MANAGER OF MATTERS NOT ON THE AGENDA

Status of new signal at Town Center Blvd. and Old Kings Road - preconstruction meeting is tomorrow and that is when we get the schedule, and he will forward it to Council.

Reminder tomorrow (8/10/16) is the first day of school so a lot of parents and kids on the road; he hopes we have a safe year.

K. ADJOURNMENT

The meeting was adjourned at 12:22 p.m.

*Respectfully submitted,
Barbara Redline*

Calendar and Worksheet

[16-310](#) MEETINGS CALENDAR AND AGENDA WORKSHEET

[16-319](#) ATTACHMENTS TO MINUTES