



City of Palm Coast
Agenda
CITY COUNCIL SPECIAL
BUDGET WORKSHOP

City Hall
160 Lake Avenue
Palm Coast, FL 32164
www.palmcoastgov.com

Mayor David Alfin
Vice Mayor Eddie Branquinho
Council Member Ed Danko
Council Member John Fanelli III
Council Member Nick Klufas

Tuesday, August 30, 2022

9:00 AM

CITY HALL

City Staff

Denise Bevan, City Manager

Neysa Borkert, City Attorney

Virginia A. Smith, City Clerk

- Public Participation shall be in accordance with Section 286.0114 Florida Statutes.
- Other matters of concern may be discussed as determined by City Council.
- If you wish to obtain more information regarding the City Council's agenda, please contact the City Clerk's Office at 386-986-3713.
- In accordance with the Americans with Disabilities Act and Section 286.26, Florida Statutes, persons needing a reasonable accommodation to participate in any of these proceedings or meeting should contact the City Clerk at 386-986-3713, at least 48 hours prior to the meeting.
- City Council Meetings are streamed live on YouTube at <https://www.youtube.com/user/PalmCoastGovTV/live>.
- It is proper meeting etiquette to silence all electronic devices, including cell phones while Council is in session.
- Any person who decides to appeal any decision of the City Council with respect to any matter considered at this meeting will need a record of the proceedings, and for such purpose, may need to hire a court reporter to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is to be based.

A CALL TO ORDER

B PLEDGE OF ALLEGIANCE TO THE FLAG

C ROLL CALL

D PUBLIC PARTICIPATION

Public Participation shall be held in accordance with Section 286.0114 Florida Statutes. And pursuant to the City Council's Meeting Policies and Procedures:

- (1) Each speaker shall at the podium, provide their name and may speak for up to 3 minutes.
- (2) The Public may provide comments to the City Council relative to matters not on the agenda at the times indicated in this Agenda. Following any comments from the public,

there may be discussion by the City Council.

(3) When addressing the City Council on specific, enumerated Agenda items, speakers shall:

(a) direct all comments to the Mayor;

(b) make their comments concise and to the point;

(c) not speak more than once on the same subject;

(d) not, by speech or otherwise, delay or interrupt the proceedings or the peace of the City Council;

(e) obey the orders of the Mayor or the City Council; and

(f) not make any irrelevant, impertinent or slanderous comments while addressing the City Council; which pursuant to Council rules, shall be considered disorderly.

(4) Any person who becomes disorderly or who fails to confine his or her comments to the identified subject or business, shall be cautioned by the Mayor and thereafter must conclude his or her remarks on the subject within the remaining designated time limit.

Any speaker failing to comply, as cautioned, shall be barred from making any additional comments during the meeting and may be removed, as necessary, for the remainder of the meeting.

Members of the public may make comments during the public comment portion of the meeting. Please be advised that public comment will only be permitted during the public comment portions of the agenda at the times indicated by the Chair during the meeting.

E PRESENTATIONS

1 PRESENTATION – FINAL PROPOSED BUDGET FOR ALL APPROPRIATED FUNDS

2 RESOLUTION 2022-XX APPROVING THE FISCAL YEAR 2023 FLEET REPLACEMENT/PURCHASE PROGRAM AND ASSOCIATED PURCHASE ORDERS FOR FLEET VEHICLES AND EQUIPMENT AS APPROVED IN THE FISCAL YEAR 2023 BUDGET

F PUBLIC PARTICIPATION

Remainder of Public Comments is limited to three (3) minutes each.

G DISCUSSION BY CITY COUNCIL OF MATTERS NOT ON THE AGENDA

H DISCUSSION BY CITY ATTORNEY OF MATTERS NOT ON THE AGENDA

I DISCUSSION BY CITY MANAGER OF MATTERS NOT ON THE AGENDA

J ADJOURNMENT

City of Palm Coast, Florida Agenda Item

Agenda Date : August 30, 2022

Department Division	FINANCIAL SERVICES	Amount Account #
Subject	PRESENTATION – FINAL PROPOSED BUDGET FOR ALL APPROPRIATED FUNDS	
Presenter : Helena Alves, Finance Director		
<p>Background : On September 22, 2021, City Council adopted Resolution 2021-136, approving the Fiscal Year 2022 Budget, in the amount of \$248,635,694.</p> <p>At the April 26, 2022, Special Budget Workshop, City Council was presented with the Year-to-Date Budget results for operating departments for the Fiscal Year 2022, October through March.</p> <p>On May 3, 2022, City Council approved and adopted the Strategic Action Plan (SAP) for the Fiscal Year 2022-2023.</p> <p>At the May 24, 2022, Workshop, staff presented to City Council on the fund accounting and revenue source restrictions to prepare for the upcoming Fiscal Year 2023 budget.</p> <p>On June 14, 2022, City Council was presented an overview of the process for adopting the Property Tax and TRIM rate in preparation to adopt the Fiscal Year 2023 TRIM rate in September.</p> <p>Local governments must conform to the maximum millage limitation requirements as outlined in Section 200.065(5), F.S. Within 35 days of the certification of value, the City of Palm Coast must inform the property appraiser of the current year's proposed millage rate and the first budget hearing date and location which will be advertised on the Notice of Proposed Property Taxes (TRIM notice) that the property appraiser mails.</p> <p>At the workshop on July 12, 2022, Financial Services staff presented City Council with a presentation of the proposed General Fund budget for FY 2023. As discussed, staff is proposing a maximum millage rate of 4.6100 mills, which is a 14.85 % increase from the rolled-back rate of 4.0138 mills, and the first budget hearing to be held at 5:15 p.m. on Thursday, September 8, 2022, at the Palm Coast City Hall Community Wing, located at 160 Lake Ave, Palm Coast.</p> <p>On July 19, 2022, the Proposed Millage Rate & Proposed Budget for the Fiscal Year 2023 was presented to City Council.</p> <p>On July 26, 2022, City Council reviewed the Proprietary Funds Budget.</p>		

On August 9, 2022, City Council reviewed the City Council the Capital, Internal Services, Special Revenue Funds, & Proposed Budget for All Remaining Funds for Fiscal Year 2023.

Financial Services Director, Helena Alves, and Budget & Procurement Manager, Gwen Ragsdale, will be presenting to City Council the Final Proposed Budget for the Fiscal Year 2023.

Recommended Action :
FOR PRESENTATION

City of Palm Coast, Florida Agenda Item

Agenda Date: 8/30/2022

Department	PUBLIC WORKS	Amount	\$6,495,828
Division	FLEET	Account #	65010071-064000 and 65010071-064000-46001
Subject	RESOLUTION 2022-XX APPROVING THE FISCAL YEAR 2023 FLEET REPLACEMENT/PURCHASE PROGRAM AND ASSOCIATED PURCHASE ORDERS FOR FLEET VEHICLES AND EQUIPMENT AS APPROVED IN THE FISCAL YEAR 2023 BUDGET		
Presenter: Matt Mancill, Director of Public Works			
<p>Background : This item is for standard operations. As a part of the annual budget process, an assessment of all fleet assets is conducted. All vehicles and equipment that have met or exceeded the original estimated useful life are inspected by the Fleet Maintenance Division. This year we inspected 181 vehicles/equipment items that have met this criterion. After inspection, any fleet vehicles and equipment determined to need replacement are included in the fleet replacement schedule for the forthcoming budget year. In addition to replacement vehicles and equipment, new fleet vehicles and equipment are also included in the Fleet Fund budget for the upcoming year. Our recommendation contained in this resolution is for the replacement of 46 vehicles/equipment items, 4 Fire items, and the purchase of 30 new assets as outlined in the exhibits below.</p> <p>To properly execute this process at the best value to our citizens, we propose several purchasing methods, including piggybacking existing state and national contracts, sole source agreements, and the collection of competitive bids. We have outlined our proposed methods below.</p> <p>Staff is requesting approval to piggyback the following contracts for fleet purchases: Florida Sheriffs Association Contract: The Florida Sheriffs Association, in partnership with the Florida Association of Counties, offers statewide purchasing contracts on various vehicles and equipment. By utilizing this contract, City staff can take advantage of year-end pricing, which remains in effect for the September 30, 2022, contract and the September 30, 2023, contract.</p> <p>Each year, staff works with vendors to maximize the cost savings from locking-in year-end pricing. We also work to promptly issue purchase orders for the purchase of vehicles and equipment, which may experience a longer lead time for delivery due to high demand.</p> <p>Florida State Contract: This state term contract provides agriculture and lawn equipment, including all-terrain vehicles; utility vehicles; walk-behind and stand-on lawn mowers; riding lawn and garden tractors; handheld and walk-behind lawn equipment; utility tractors; row-crop tractors; agricultural/specialty tractors; large lawn, agricultural, and small forestry equipment; golf carts and golf specialty vehicles; golf and turf mowers; golf and sports specialty equipment and accessories; large commercial/production forestry equipment; flat/utility axle trailers; and</p>			

specialty trailers. Prices include packing, handling, freight, distribution, and delivery charges.

Sourcewell: Cooperative purchasing is "Procurement conducted by, or on behalf of, one or more Public Procurement Units," as defined by the American Bar Association Model Procurement Code for State and Local Governments. Sourcewell's analysts streamline the procurement process by developing RFPs and IFBs for national, competitive solicitations that meet or exceed local requirements. Their rigorous process is continually refined to best meet the needs of participating agencies and allows them to offer exceptional products from nationally acclaimed suppliers.

Orange County Contract: for the provision of equipment, supplies, repair, and maintenance services related to the purchase of firefighting apparatuses.

National IPA is now OMNIA Partners: This is a cooperative purchasing organization that reduces procurement costs by leveraging the volume of participating agencies nationwide. All NIPA-OMNIA agreements are competitively solicited, publicly awarded, and administered by a public agency/governmental entity.

Piggybacking existing competitively bid contracts is advantageous because the Dept. can immediately leverage the competitively awarded contract prices without the need to go out for a time-consuming formal bid, wait for the bids to come back, and abstract the bids. Using these contracts, we can save a significant amount of time compared to the typically lengthy process while leveraging the best value of a competitively awarded agreement.

Item N11-23 is going out for competitive bid, the numbers will remain close. We are still working on three more quotes, we will meet the budget numbers and have the quotes before September 21, 2022.

The Fleet Fund budget is set to be approved by City Council as part of the FY 2023 Budget on September 21, 2022. Staff is seeking City Council's approval immediately following the adoption of the FY 2023 budget for purchasing fleet vehicles and equipment as approved in the Fiscal Year 2023 Budget for the Fleet Fund.

Attached to the Resolution is Exhibit A – The Fiscal Year 2023 Fleet Vehicles and Equipment Purchases and Exhibit B – The fiscal Year 2023 available and approved Piggyback Contracts to be used for the purchase of fleet vehicles and equipment as approved in the Fiscal Year 2023 budget.

New Equipment/Replacement Equipment	
TOTAL BUDGET FY 2023	\$6,495,828
Current Expenditures/Encumbered.....	\$ 0
Current Work Order/Contract	\$6,208,439
Balance.....	\$ 287,389

Recommended Action :

ADOPT RESOLUTION 2022-XX APPROVING THE FISCAL YEAR 2023 FLEET REPLACEMENT/PURCHASE PROGRAM AND ASSOCIATED PURCHASE ORDERS FOR FLEET VEHICLES AND EQUIPMENT AS APPROVED IN THE FISCAL YEAR 2023 BUDGET